



## Qhub transforms Microsoft licensing complexity into clear, data-driven control.

Typical customers uncover **10–25% savings** potential while strengthening governance and audit readiness.

### WHAT QHUB SOLVES

Microsoft 365 licensing has become too complex to manage with spreadsheets, static reports, or periodic manual reviews.

#### Organizations struggle with:

- Over-licensing and hidden waste
- Unused, inactive, or wrongly assigned premium plans
- Lack of visibility across tenants and business units
- Misalignment between actual usage and license strategy
- Audit exposure and compliance risk
- Weak data during renewals and negotiations

### HOW QHUB WORKS

Qhub is a human-intelligence powered analytics platform developed by former Microsoft licensing, negotiation, and SAM specialists. It connects securely to Microsoft 365 via an **agentless connection**.

#### Within hours, Qhub:

- Analyzes license assignments across single and multi-tenant environments
- Maps real user activity and service consumption
- Identifies downgrade opportunities and unused licenses
- Detects inactive and orphaned accounts
- Highlights compliance gaps and governance risks
- Quantifies concrete savings scenarios before renewals and true-ups



#### Why Qhub Is Different

- Immediate insight.
- No implementation burden
- Built by Microsoft insiders
- Actionable, not theoretical
- Designed for complex enterprises

#### Core Outcomes

- Optimization & Right-Sizing
- Spend Control & Predictability
- Compliance & Audit Readiness
- Governance & Transparency
- Fast Time-to-Value

#### Built for Decision Makers

Qhub is designed for organizations that treat Microsoft spend as a strategic cost category.

- CFO & Finance
- CIO / CTO & IT Leaders
- Vendor & Contract Managers
- SAM & Compliance Leaders
- Procurement & Sourcing

Move from reactive license management to proactive optimization.  
**Secure. Agentless. Immediate value.**

Plan	Description	Pricing per year	Contract duration	Subtotal
<b>Free</b>  <b>1 user</b>	<p>Want to see how it works and what it means for your environment before you buy? No problem!</p> <p>Get started with the free version of Qhub today and upgrade to full capabilities later.</p> <p>The free edition offers immediate insight in your specific savings potential, so you can make a well informed investment decision.</p>	€ 0,00	1-month subscription	€ 0,00 for 1 month
<b>Small business</b>  <b>1 - 500 users</b>	<p>Price plan for small businesses that get started with Qhub to gain clear, actionable insights into your Microsoft 365 license usage. Ideal for smaller organizations looking to optimize their license spend without large upfront costs. Full access to our dashboards and optimization insights, no hidden fees, no installation hassle. Includes 1 hour of consultancy, turning insights into actions.</p>	€ 3.900  € 2.370	1-year contract  3-year contract	€ 3.900 for 1 year  € 7.110 for 3 years
<b>Medium-sized business</b>  <b>501 - 2.400 users</b>	<p>Price plan designed for mid-sized organizations with more complex Microsoft licensing structures. Qhub quickly highlights optimization and compliance opportunities, identifying unused, inactive or overlicensed users within hours. Full access to all insights. Includes 2 hours of consultancy, turning insights into actions</p>	€ 14.500  € 10.150	1-year contract  3-year contract	€ 14.500 for 1 year  € 30.450 for 3 years
<b>Corporate organizations</b>  <b>2.401 - 6.000 users</b>	<p>Price plan for larger organizations managing multiple user profiles, stakeholder layers, and hybrid environments. Includes four hours of expert consultancy to help you interpret insights and prepare for Microsoft contract negotiations or internal compliance reviews.</p>	€ 37.500  € 26.250	1-year contract  3-year contract	€ 37.500 for 1 year  € 78.750 for 3 years
<b>Large organizations</b>  <b>6.001 - 15.000 users</b>	<p>Price plan for larger enterprises with significant Microsoft 365 investments. Combines full Qhub access with two in-depth consultancy sessions (3 hours each) to support strategic license right-sizing, contract restructuring, or vendor negotiations. Aligned with typical EA True-Up cycles.</p>	€ 59.500  € 41.650	1-year contract  3-year contract	€ 59.500 for 1 year  € 124.950 for 3 years
<b>Enterprise organizations</b>  <b>15.001 users or more</b>	<p>Price plan tailored for enterprise organizations and complex environments. Includes bespoke onboarding, flexible deployment options, and strategic consultancy aligned with your Microsoft renewal roadmap. Combines full LicenseQ Hub access with two in-depth consultancy sessions (4 hours each) to support strategic license right-sizing, contract restructuring, or vendor negotiations. Contact us for a custom offer based on your environment and optimization goals.</p>	€ 79.000  € 55.300	1-year contract  3-year contract	€ 79.000 for 1 year  € 165.000 for 3 years